

MCN Sales & Business Development Roundtable "Discovery & Meet The Facilitator Meeting"

Tuesday, October 13th, 2015

**Location: PSA Insurance & Financial Services Suite 500
11311 McCormick Road | Hunt Valley, MD 21031**



Registration & Breakfast: 8:30 – 9:00 a.m.

Presentation: "Selling In The 21st Century" 9:00 – 10:15 a.m.

Sales & Business Development Roundtable Overview: 10:15 – 11:00 a.m.

Mark your calendar and plan to attend our Sales & Business Development Roundtable

"Discovery & Meet The Facilitator Meeting"

This is the perfect opportunity to meet our Roundtable facilitator, Jim Martin. For 40+ years, Jim has been gathering the experience and wisdom to become the "Ultimate Seller". He has held positions from salesperson to president in national and international companies. Jim has devoted his entire career to the pursuit of sales perfection and leadership. "Settle for nothing less" is his mantra. He is an executive coach, sales coach, trainer, consultant, and in his spare time has authored 3 sales books. Jim is a global leader in the art and science of sales; and, he has successfully strategized about it for others.

Attend the "Discovery & Meet The Facilitator Meeting" and:

- Learn sales tips & best practices for "Selling In The 21st Century".
- Receive an overview of MCN's Sales & Business Development Roundtable program including:
- What are the benefits of a Sales & Business Development Roundtable membership?
- What is the investment criteria?
- Participate in a Q&A session; where all of your questions will be answered.

For those who decide to participate in our Sales & Business Development Roundtable program; you will be able to register at our October 13th event.

____ Attendees @ \$20 member price. ____ Attendees @ \$25 non member price. Total Fees = \$ _____
After October 6th registration is \$30 member and \$35 non member.

Company Name: _____ Name On Card: _____
Name: _____ Phone Number: _____
Email: _____ Card Number: _____
Name: _____ Expiration Date: _____ CID: _____
Email: _____ Credit Card Billing Address Zip Code: _____

Register Online & Learn More About MCN At www.mdconstructionnet.net.

Or, forward this completed registration with payment to: **Maryland Construction Network®**,
5102 Meadowview Dr., White Hall, MD 21161 *no later than* Tuesday, October 6th.

Reservations made but *not cancelled* by end of business Tuesday, October 6th are non-refundable.

Pre-Registration Required! Registrations Received After October 6th Will Not Receive An Early Bird Discount.

Do you need assistance? **Contact Verna Regler** (verna@mdconstructionnet.net) at 443.982.7329.