

Learn To Know - Learn To Grow Seminar



Strategies For Transforming Your Family Owned Construction Business

Only 30% of family businesses survive into the second generation.
Don't let your construction business be a statistic!

Sponsored By: Gross, Mendelsohn & Associates, P.A.

8:30 – 10:45 a.m.
Wednesday
October 21, 2015
Eggspectations

6010 University Blvd.
Ellicott City, MD 21043

Registration, Breakfast,
& Networking:
8:30 – 9:15 a.m.

Presentation:
9:15 – 10:30 a.m.

Question & Answer:
10:30 – 10:45 a.m.

**Guest Speakers: Steve Ball, CPA, CVA, CCIFP
& David Goldner, CPA, CFP, CVA**

Attend this seminar, hear real life stories, and get strategies for fairly and equitably transferring your business to the next generation even if some of your children don't work in the family business.

You'll learn ...

- Why many family owned construction businesses don't make it past the first generation.
- How to help your kids find – and EARN – their way in the family business.
- What happens when your kids want no part of the family business.
- How to get the politics out of your family business.
- Effective tax planning and business structuring strategies for family businesses.
- What do to when you need to fire a family member.

From splitting a real estate portfolio to distributing wealth among family members to gifting stock to avoiding nepotism, there are many ways to avoid the pitfalls and perils of transferring a family-owned business and help it THRIVE.

Cost: \$30 Member Early | \$40 Non Member Early - \$40 Member Late | \$50 Non Member Late
For More Information, Please Call 443-982-7329 Or Visit www.mdconstructionnet.net.
To Register - See Reverse Or Click Here.

About Our Speakers:

Steve Ball, CPA, CVA, CCIFP

Steve is the director of Gross Mendelsohn’s Construction Group. He works with construction contractors on exit and succession planning, profitability improvement, tax, accounting and business valuation. Passionate about working with his clients on every aspect of their business, Steve often finds himself counseling clients on “life issues” as well. After all, entrepreneurs pour their heart and soul into their businesses, so it is inevitable to have business spill over into entrepreneurs’ personal lives, and vice versa. Clients regularly seek Steve’s counsel on important business and life decisions, a testimony to the intimate and trusting bond he maintains with them. Steve has presented numerous seminars for MCN and has appeared as a guest on several MCN podcasts.



David Goldner, CPA, CFP, CVA

David specializes in delivering integrated tax, estate and investment planning strategies to business owners, many of whom are high net worth individuals. He also provides business valuation services for estate and planning purposes, and is experienced in handling special situations such as the acquisition or sale of a business. David, managing partner at Gross Mendelsohn, is a frequent speaker on topics such as succession, tax and investment planning and often lends his construction and real estate expertise to clients.



Menu:

**Scrambled Eggs | French Toast | Bacon | Sausage | Grilled Breakfast Potatoes
Fresh Fruit | Mini-Muffins | Coffee | Tea | Soda | Fresh Squeezed Orange Juice**



____ Attendees @ \$30 member price. ____ Attendees @ \$40 non member price. Total Fees = \$ _____
After October 14th, registration is \$40 for members / \$50 for non members with limited availability.

Company Name: _____	Name On Card: _____
Name: _____	Phone Number: _____
Email: _____	Card Number: _____
Name: _____	Expiration Date: _____ CID: _____
Email: _____	Credit Card Billing Address Zip Code: _____

Register Online and Learn More About MCN at www.mdconstructionnet.net.

Or, forward this completed registration with payment to: **Maryland Construction Network®**,
5102 Meadowview Dr., White Hall, MD 21161 *no later than* Wednesday, October 14th.

Reservations made but *not cancelled* by end of business Wednesday, October 14th are non-refundable.

Pre Registration Is Required!

Registrations Received After October 14th Will Not Receive An Early Bird Discount And Are Subject To Availability.

Do you have questions about MCN or need assistance? **Contact Verna Regler** (verna@mdconstructionnet.net/410.977.8038) at **443.982.7329**.